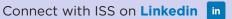




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www.iss-statistical.net

Experienced National Statistical Agent

ISS is a national statistical agent providing compliance reporting services to the property casualty industry since 1947. Throughout the years, ISS has remained focused on providing efficient statistical reporting services that allow subscribers to meet their regulatory reporting requirements. ISS interfaces with the individual state insurance departments, rate bureaus, AIPSO and NAIC, providing the necessary reports/data on behalf of its subscribers. ISS is a licensed statistical agent in all states (excluding Texas), the District of Columbia and Puerto Rico.

ISS works with over 450 companies reporting nearly \$200 billion in premium. The ISS subscribers include a wide range of companies of varying sizes — large national companies, specialty writers, regional or one-state writers. This broad cross section of insurers ensures the data confidentiality of every subscriber.

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Simple, Stable Reporting Requirements

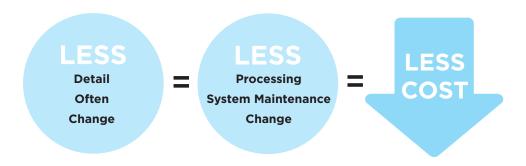
ISS supports a wide range of property casualty insurance lines. Each insurance line is defined in a state-approved statistical plan that contains the ISS reporting requirements — record layouts, field definitions, valid values and state specific reporting requirements.

- Automobile (Voluntary, Assigned Risk, CAIP, JUA)
- Boiler & Machinery
- Burglary
- Businessowners
- Commercial Fire & Allied Lines
- Crop Hail
- Farmowners

- Fidelity & Surety
- General & Personal Liability
- Glass
- Inland Marine
- North Carolina Mobilehomes
- Personal Lines
- Professional Liability

ISS reporting is simple and stable; statistical plans rarely change and only at the request of the state or industry agency. As such, ISS collects:

- **LESS DETAIL** only the fields required for statistical reporting, with summarized records, not transaction detail
- **LESS FILES** one insurance line is reported in one file; premiums, paid losses and outstanding losses are collected in the same submission
- **LESS OFTEN** annual reporting (except where quarterly reporting is required by the industry agency)



Subscriber Support

ISS is known throughout the industry for its subscriber support. The direct staff support, offered trainings, website materials, and tools are all designed to assist the subscriber in their timely and accurate reporting. Each ISS analyst assigned to a company is an expert in their insurance lines and the ISS processes. They respond to inquiries within one business day.

ISS offers a variety of training options to support subscriber needs:

- Semi-annual online workshop focused on the details of statistical reporting to ISS
- Periodic webinars on a variety of topics throughout the year
- Website reference documents, videos, samples, etc.
- Quarterly newsletter highlighting timely topics

For new subscribers or those moving into new lines, ISS offers the Customer Support Program, a free consulting service to assist in the development of the new reporting system/process. ISS consults on the line-specific reporting requirements and statistical plan details. In advance of the due date, ISS will test the statistical file, review results with the subscriber, and offer corrective action. ISS collaborates throughout the process, working with the subscriber team until the test file is complete and accurate.

"Thanks for making everything so understandable"

"One of the best websites — very easy to find what we need"



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Supporting Tools

ISS also offers a variety of tools for the subscriber to manage its affiliation and prepare statistical filings;

- **Submission Status application** online website application used to monitor due dates and filing status for each affiliated line/state.
- **Submission Totals application** online website application used to provide subsribers with a summary of submission money totals for valid and invalid records along with submission status detail.
- Conversion tables ISS product containing downloadable Excel spreadsheets to assist subsribers in coding applicable fields summarized in conversion tables.
- Annual Acknowledgement application online website application to review and revise subscriber affiliated lines/states for the upcoming year.
- Statistical File Validation ISS offers two options to subscribers interested in validating their statistical filings in advance of the due date to ensure completeness and accuracy. Each processes the subscriber file through the same edits and validations done at ISS, providing diagnostic reports for problem resolution.
 - o **Data Validation Software** Companies using IBM's zOS operating system can install ISS's free Data Validation Package. This is a set of software programs and tables that are downloaded from the ISS website and easily installed.
 - o **Testing Service** Subscribers using other operating systems can utilize ISS's free Data Validation Testing Service. A company submits their statistical file to ISS and receives the validation reports in less than 3 business days.

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For more information, visit iss-statistical.net, email us at iss.support@apci.org, or call 847-297-7800.



"Very responsive & helpful"

"Appreciate the personal touch"



